

The Publisher's New PARTNERS

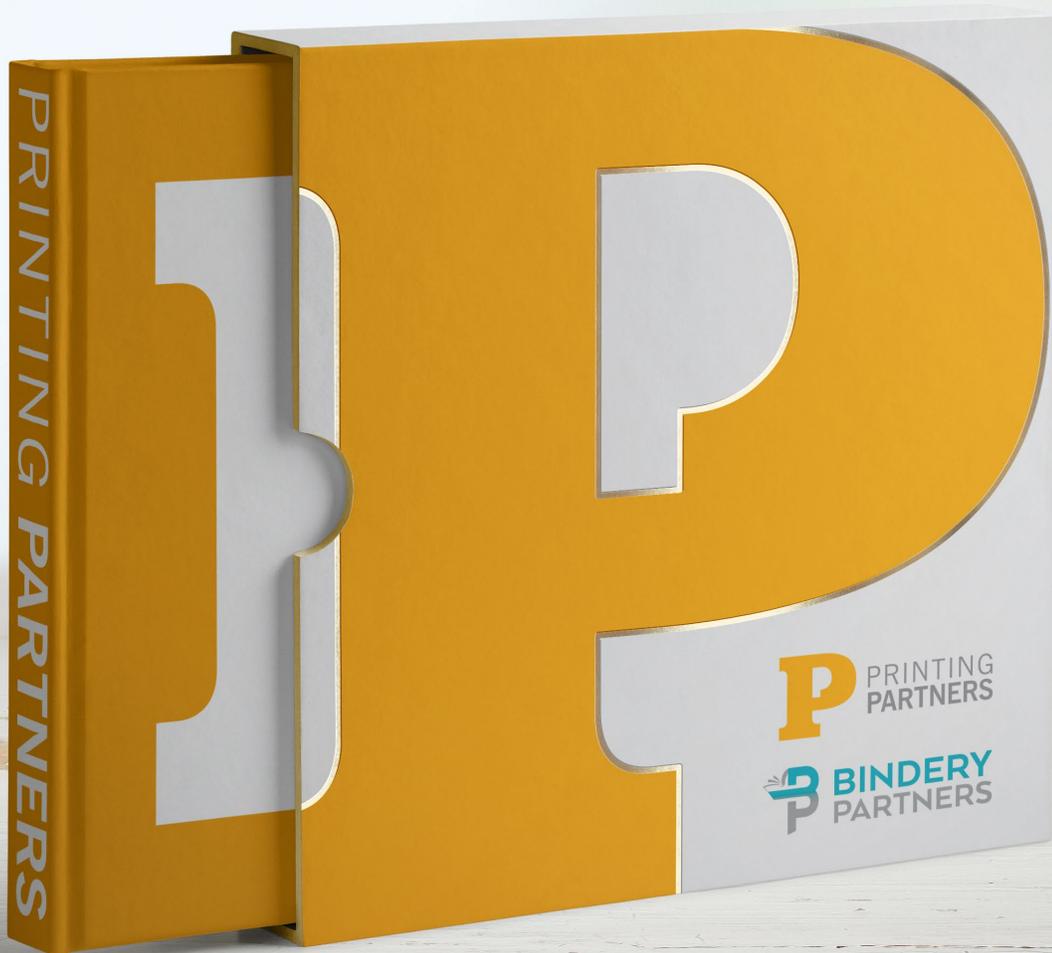


PRINTING
PARTNERS



BINDERY
PARTNERS

Company Overviews and Equipment List



Company Overview

Printing Partners is a local family-owned commercial printer with a history that dates back to 1924. Current ownership has been involved since 1989 and has grown the business from six employees to more than 115 through growth and acquisition. During that time, Printing Partners has become a full-service, **ISO-certified, G7® Master Printer.** Printing Partners currently operates at two Indiana locations with its primary facility being at 929 W. 16th Street.

With both **offset and digital capabilities** along with **in-house mailing services** and **finishing**, Printing Partners serves a broad range of business

and institutional clients. Many of its clients do a significant amount of **direct mail** and Printing Partners has the expertise and equipment in place to do it in the most cost-effective way.

In an effort to expand Printing Partners' publishing division, **Bindery Partners was born in 2020.** Our purpose is to build a partnership with printing companies to create a **trustworthy, reliable source for bindery services.** We provide confident, knowledgeable solutions that make our clients feel that their job is handled with the utmost care and expertise **required to meet their expectations.**



Heidelberg SpeedMaster XL 106

8 color Perfector with in-line UV Coating

Equipment List

Commercial Press

- Heidelberg SpeedMaster XL 106 – 8 color Perfector with DryStar UV and in-line aqueous and UV coating – Max Size: 29.53 x 41.34"
- Heidelberg SpeedMaster XL 105 – 8 color Perfector with DryStar UV and in-line aqueous coating – Max Size: 29.53 x 41.34"

Small Press

- Ryobi 3302 (QTY 2) – 2 color – Max Size: 13 x 18"
- Halm Jet – 2 color envelope press – Max Size: 9 x 12"
- Heidelberg Quickmaster – 2 color – Max Size: 13 x 18"

Digital Press

- Kodak NexPress ZX3300 – 5 color with variable data & dimensional print options – Max Size: 14 x 20"
- Heidelberg Versafire CV – 4 color plus white or clear and variable data options – Max Size: 13 x 27.5"
- Heidelberg Versafire CP – 4 color with variable data options – Max Size: 13 x 27.5"
- Kodak Digimaster EX150 (QTY 2) – 1 color on-demand print – Max Size: 14.25 x 18.5"
- Kodak Digimaster EX110 – 1 color on-demand print – Max Size: 14.25 x 18.5"
- Ricoh 8220 – 1 color – Max Size: 13x19"
- Ricoh 8320 – 1 color – Max Size: 13x19"
- Canon Océ VarioPrint 6160 – 1 color – Max Size: 12.5x18.5"
- Xante – 4 color – Digital envelope press

Die Cut / Letterpress

- Heidelberg Windmill (QTY 4) – Die Cut, Score, Perforation, Numbering – Max Size: 10x15"
- Heidelberg S-28 – Die Cut – Max Size: 27.5 x 20.5"
- Heidelberg – Emboss, Deboss, Foil Stamp – Max Size: 13x18"

Cutting

- Perfecta Paper Cutter – Max Size: 52"
- Perfecta Paper Cutter – Max Size: 45.25"
- Polar Paper Cutter – Max Size: 45.5"

Folding

- B-18 Stahl Folder – Max Size: 19.25 x 26"
- B-19 Stahl Folder – Max Size: 19.25 x 26"
- T-66 Stahl Folder (QTY 2) – Max Size: 25.5 x 41"
- T-56 Stahl Folder (QTY 2) – Max Size: 22 x 35"
- KH-82-6 Stahl Folder (QTY 2) – Max Size: 47 x 32"

Lamination

- Ultima 65 – up to 3 mil – Max Width: 24.5"
- GBC Laminator – up to 3 mil – Max Size: 21 x 29"

Stitching / Binding

- Horizon SPF-200A – Max Size: 14 x 20"
- Heidelberg Stitcmaster ST300 – Max Size: 18.5 x 12"
- Horizon BQ-470 Perfect Binder – Max Size: 12.5 x 12.5"
- Hunkeler Tipping Machine – Max Size: 12 x 18"
- Ventura Sewing Machine – Max Size: 12.5 x 20"
- DA-260 Case Maker – Max Size: 26 x 15"
- Diamant Case-in Line – Max Size: 11.75 x 15 x 3"
- Bolero Perfect Binder – Max Size: 12 x 20"

Inkjet

- WaveJet – water-based inkjetting – Max Size: 9.5 x 6.5"
- VideoJet (QTY 3) – chemical-based inkjetting – Max Size: 10 x 24"
- MCS Read and Print – water-based inkjetting – Max Size: 10 x 13"

Inserter

- Phillipsburg Inserter – Max Size: 6 x 9.5"
- Pitney Bowes FlowMaster RS – Max Size: 10 x 13"

Company History

1989 Michael O'Brien purchases Insty-Prints franchise located on Delaware Street in Downtown Indianapolis from John and Susie Columbe and partners with brother, Joel O'Brien, as co-owners.

1995 Becomes largest multiple-unit Insty-Prints in the world with annual sales of more than \$3 million.

1998 Insty-Prints franchise is terminated and the company begins doing business as Printing Partners.

2000 Printing Partners purchases Alexander's Standard Printing.

2009 Printing Partners becomes a C7® Master Printer to ensure color consistency and repeatability.

2010 Printing Partners becomes ISO 9001:2008 Certified, pushing towards goal of continuous improvement through standardization of procedures and sustainability by reducing waste.

2014 Printing Partners installs first 8-color perfecting press (Heidelberg Speedmaster XL 105) in the Indiana commercial print market.

2015 Printing Partners installs Heidelberg Linoprint CV - the first digital press in its class to offer white as an additional high-opacity color.

2017 Printing Partners installs Heidelberg Speedmaster XL 106 with DryStar UV.

2018 Printing Partners converts Heidelberg Speedmaster XL 105 from soy ink to UV ink with DryStar UV.

2019 **30 YEARS PRINTING PARTNERS**
Printing Partners celebrates 30 years serving central Indiana and Joel O'Brien becomes president and sole owner of the company.

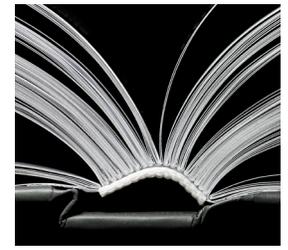
2020 **BINDERY PARTNERS**
Printing Partners opens separate bindery location named Bindery Partners with extended bindery options.



UV Ink Printing



Case Binding



Layflat/Otabind



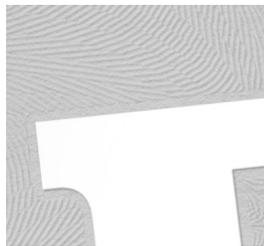
Digital Printing



Turned Edge Cover Making



Perfect Binding



Special Print



Saddle Stitching



Wire-O Binding



Packaging



Dust Jackets



Drilling



Mailing



Spiral Binding



Laminating

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